



A M E R I C A S

CONGRATULATIONS: WINNERS, 2018

November 30, 2018, New York: Global M&A Network honored the winners the 10th Annual Americas M&A Atlas Awards in the categories of Outstanding Firms, Dealmaker professionals and Deals of the Year at the privately hosted gala dinner held on November 29, 2018 at the Metropolitan Club of New York.

“We are delighted to honor the achievements of top players, and more-so, the winners represent vision and excellence for executing transactions in a fiercely competitive market-place. We wish all the winners continued success for the year ahead.” Shanta Kumari, CEO and Global Group Editor, at Global M&A Network.

The evening honored **Scott Wieler**, Chairman of DCS Advisory received the “Investment Banker of the Year”, **Tom Zucker**, Founder and President, Edgepoint, as the recipient of “Boutique Investment Banker”, **Alexandre Couto Silva**, Founding Partner of Couto Silva Advogados won the “Lawyer of the Year” award, as well as the team of Aura Minerals including **Rodrigo Barbosa**, President & CEO, **Stephen Keith**, Director and Chairman for the Special Committee for the Rio Novo merger, and **Ryan Goodman**, Vice President, Legal Affairs and Business Development received the coveted, “Corporate M&A Dealmaker Team” prestigious accolades.

L Catteron won the coveted “Americas Private Equity Firm” award, **Monroe Capital** received the “Lender of the Year” honors again; **Donnelly Financial Solutions** (with new brand logo “DFIN along with new homepage: DFINSolutions.com”), won the coveted Americas Virtual Room Services Firm accolade, **FTI Strategic Communications** and **Finsbury** were winners of the Americas and USA M&A Public Relations Firm respectively, **Deloitte** and **RSM US LLP**, won the Americas and USA Transactions Advisory Services Firm honors, while **Evercore** and **DLA Piper** received the Americas M&A Investment Bank and Law Firm accolades this year along with several outstanding Investment Banks and Law Firms recognized in the regional and USA specialist categories.

about: World’s most prestigious, the independently governed M&A Atlas Awards exclusively honors excellence in the categories of deals, teams, and outstanding firms. Winners are officially honored at the gala and dinner celebrations - a gathering of top professionals and leaders from the industry.

Prestige: Winning the independently governed awards, equates to achieving the “Gold Standard of Performance” standing in the industry and markets, validating the firm and team excellence since winners are exclusively selected on deal performance merits.

Q, + Logo, Testimonials and Information, Kindly Contact:

Raj Kashyap, T (USA) +914.886.3085 (USA) | E: raj@globalmanetwork.com

Host: Global M&A Network is a diversified digital media and conference connecting company. The company produces the industry’s most coveted – The M&A Atlas branded awards worldwide - from New York, Chicago, San Francisco, Hong Kong, Shanghai, Mumbai, to London.

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2018: Winners Honored at 10th Annual Gala



DEALMAKERS

AWARD *Recipients of the Year*

about the award: Dealmaker team awards are presented to seasoned professionals for successfully executing growth transactional deals, expertise in identifying value-creating transactions, part of awards winning deal and significantly, record of getting the deals done.



TEAM of AURA MINERALS

RODRIGO BARBOSA, President & CEO,
STEPHEN KEITH, Director and Chairman for the Special
Committee for the Rio Novo merger, and RYAN GOODMAN,
Vice President, Legal Affairs and Business Development

Recipient Of:

CORPORATE M&A DEAL TEAM *of the YEAR*



SCOTT WIELER

Chairman
DCS Advisory

Recipient Of:

INVESTMENT BANKER *of the YEAR*



TOM ZUCKER

Founder and President
Edgepoint

Recipient Of:

BOUTIQUE INVESTMENT BANKER *of the YEAR*



ALEXANDRE COUTO SILVA

Founding Partner,
Couto Silva Advogados

Recipient Of:

LAWYER *of the YEAR*

Enquires 

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OUTSTANDING

FIRM, award winners:

AMERICAS

PRIVATE EQUITY FIRM of the Year

WINNER: L Catterton

U.S.A

LENDER of the Year, Small to Middle Markets

WINNER: Monroe Capital

Firm Performance Evaluation Standards: (1) Notable transactions – acquisitions, portfolio add-on, and exit sale, closed in the stated timeframe from USA; (2) Team expertise and leadership, demonstrable record of investments and exits transactions.

Note: The “USA Firm awards” will be eligible and evaluated to compete at the “USA M&A ATLAS AWARDS”.

OUTSTANDING M&A

ADVISORS & SERVICES, award winners:

AMERICAS CONSULTING

FIRM of the Year

WINNER: Ankura Consulting

AMERICAS PUBLIC RELATIONS

FIRM of the Year

WINNER: FTI Strategic Communications

AMERICAS TRANSACTIONS

ADVISOR of the Year

WINNER: Deloitte

AMERICAS VIRTUAL DATA ROOM

FIRM of the Year

WINNER: Donnelley Financial Solutions (DFIN)

U.S.A TRANSACTIONS ADVISOR

of the Year

WINNER: RSM US LLP

U.S.A PUBLIC RELATIONS

FIRM of the Year

WINNER: FTI Strategic Communications

Firm Performance Evaluation Standards: (1) Notable transactions closed in the stated timeframe, globally; (2) firm performance improvement as a primary advisor and services provided; (3) Firm expertise, demonstrable and successful track record of executing transactions, team leadership and client service.

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OUTSTANDING M&A

INVESTMENT BANK, *award winners:*

AMERICAS M&A

INVESTMENT BANK *of the Year*

WINNER: Evercore

LATIN AMERICA M&A

INVESTMENT BANK *of the Year*

WINNER: Bradesco BBI

AMERICAS PRIVATE EQUITY

DEALS INVESTMENT BANK *of the Year*

WINNER: Harris Williams & Co

REGIONAL OUTSTANDING

M&A INVESTMENT BANK, *award winners:*

U.S.A M&A, *Middle Markets*

INVESTMENT BANK *of the Year*

WINNER: D.A. Davidson

U.S.A M&A, *Small to Middle Markets*

INVESTMENT BANK *of the Year*

WINNER: Capstone Headwaters

CANADA M&A, *Middle Markets*

INVESTMENT BANK *of the Year*

WINNER: BMO Capital

U.S.A OUTSTANDING

M&A BOUTIQUE / SPECIALIST

INVESTMENT BANK, *award winners:*

U.S.A BOUTIQUE M&A

INVESTMENT BANK *of the Year*

WINNER: Cleary Gull

U.S.A CROSS BORDER M&A

INVESTMENT BANK *of the Year*

WINNER: BDA Partners

U.S.A FINANCIAL SERVICES M&A

INVESTMENT BANK *of the Year*

WINNER: Keefe Bruyette & Woods

U.S.A ESOP M&A

INVESTMENT BANK *of the Year*

WINNER: CSG Partners

U.S.A M&A HEALTHCARE

INVESTMENT BANK *of the Year*

WINNER: Provident Healthcare

U.S.A M&A TECHNOLOGY

INVESTMENT BANK *of the Year*

WINNER: Vaquero Capital

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OUTSTANDING M&A

LAW FIRM, *award winners:*

AMERICAS M&A

LAW FIRM *of the Year*

WINNER: DLA Piper, LLP

CANADA M&A

LAW FIRM *of the Year*

WINNER: Stikeman Elliott, LLP

U.S.A M&A

LAW FIRM *of the Year*

WINNER: Morrison & Foerster, LLP

U.S.A M&A, *Middle Markets*

LAW FIRM *of the Year*

WINNER: Pillsbury Winthrop Shaw Pittman, LLP

U.S.A OUTSTANDING M&A SPECIALIST

LAW FIRM, *award winners:*

U.S.A

FINANCIAL SERVICES M&A

LAW FIRM *of the Year*

WINNER: Kramer Levin Naftalis & Frankel, LLP

U.S.A

ENERGY M&A

LAW FIRM *of the Year*

WINNER: Haynes & Boone, LLP

U.S.A

M&A HEALTHCARE

LAW FIRM *of the Year*

WINNER: Pepper Hamilton, LLP

U.S.A

M&A TECHNOLOGY

LAW FIRM *of the Year*

WINNER: Fenwick & West, LLP

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AMERICAS

DEAL, award winners:

AMERICAS M&A DEAL of the YEAR • *Small-Mid-Market Segments.*

WINNER: Barnes & Noble Education acquires Student Brands.

Winner: Vaquero Capital, financial advisor to the sellers.

AMERICAS M&A DEAL of the YEAR • *Middle Market Segments.*

WINNER: Comvest Partners acquires Systems Control from Northern Star Industries.

Winner: DCS Advisory financial advisor to the sellers.

Winner Circle includes: Stifel.

AMERICAS M&A DEAL of the YEAR • *Larger Market Segments.*

WINNER: Itron acquires Silver Spring Networks.

Winner: Fenwick & West legal advisor to Silver Spring Networks.

Winner Circle includes: Evercore financial advisor to Silver Spring Networks.

AMERICAS M&A DEAL of the YEAR

WINNER: Whole Foods acquired by Amazon.

Winner: Evercore as an exclusive financial advisor to Whole Foods.

CROSS BORDER

DEAL, award winners:

CROSS BORDER M&A DEAL of the YEAR • *Small-Middle Market Segments.*

WINNER: CORSAIR®, portfolio company of Eagle Tree Capital acquires Elgato Gaming.

Winner: Drake Star Partners as an exclusive financial advisor.

CROSS BORDER M&A DEAL of the YEAR • *Middle Market Segments.*

WINNER: Olympus Partners sale of Ritedose to Humanwell Healthcare and AGIC Capital.

Winner: BDA Partners as financial advisor in conjunction with partner, William Blair.

CROSS BORDER M&A DEAL of the YEAR • *Larger Market Segments.*

WINNER: GTCR sale of Callcredit Information to TransUnion.

Winners: GTCR, TransUnion.

Winner Circle includes: Evercore financial advisor to Silver Spring Networks.

about "Deal of the Year" award winners:

Transactions must be closed and have an impact on respective industry sectors and/or regional markets.

Winners are selected from short-list of "deal winners" in various categories of awards. Categories are removed from the short-list of "deal winners" as merited. If the nominee is unable to attend the gala per their nominated category of award, then the transaction is eliminated from "winner" consideration.

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AMERICAS

PRIVATE EQUITY DEAL, award winners:

AMERICAS PRIVATE EQUITY DEAL of the YEAR • *Small-Middle Market Segments.*

WINNER: Innovative Office Products, a portfolio company of Corridor Capital acquired by Cathay Capital, Norwest Mezzanine Partners and ORIX Mezzanine & Private Equity.

Winners: Cathay Capital, Cleary Gull and RSM as advisors to the sellers.

AMERICAS PRIVATE EQUITY DEAL of the YEAR • *Middle Market Segments.*

WINNER: EQT Partners acquires Zemax Software from Arlington Capital Partners.

Winner: Spurrier Capital Partners exclusive financial advisor to Zemax.

AMERICAS PRIVATE EQUITY DEAL of the YEAR • *Larger Market Segments.*

WINNER: L Catterton acquires Airxcel from One Rock Capital.

Winner: L Catterton.

AMERICAS

DISTRESSED M&A DEAL, award winners:

DISTRESSED M&A DEAL of the YEAR • *Small Mid-Market Segments.*

WINNER: Nighthawk Energy sale of assets to Morse Energy Capital Partners.

Winners: SSG Capital and Carl Marks Advisors.

DISTRESSED M&A DEAL of the YEAR • *Middle Market Segments.*

WINNER: Stellex Capital Management acquisition of Fenix Parts.

Winners: Dentons US LLP and Novo Advisors.

DISTRESSED M&A DEAL of the YEAR • *Larger Market Segments.*

WINNER: Adeptus Health restructuring and acquisition by Deerfield Management.

Winner: FTI Consulting.

AMERICAS

RESTRUCTURING DEAL, award winners:

RESTRUCTURING DEAL of the YEAR • *Small Middle Market Segments.*

WINNER: Chapter 11 reorganization for Lynnhill Condominium Property in Temple Hills.

Winners: Lynnhill Condominium, and Pillsbury Winthrop Shaw Pittman, LLP.

RESTRUCTURING DEAL of the YEAR • *Middle Market Segments.*

WINNER: ExGen Texas Power, subsidiary of Exelon Corporation Chapter 11 reorganization.

Winner: FTI Consulting.

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BRAZIL

DEAL AWARD, *Winners*

BRAZIL M&A DEAL *of the YEAR*

WINNER: Webmotors and Estapar acquisition stake in LOOP Gestao de Patios.

Winner: Couto Silva Advogados, and RGS Partners.

BRAZIL M&A DEAL *of the YEAR* • *Larger Market Segments.*

WINNER: Cambuhy Investimentos and Itaúsa Investimentos acquisition of J&F's majority stake in Alpargatas (Havaianas).

Winner: Bradesco BBI exclusive advisor to J&F.

CANADA

DEAL AWARD, *Winners*

CANADA PRIVATE EQUITY DEAL *of the YEAR*

WINNER: Dental Corporation of Canada Holdings acquisition stake by L Catterton, and continued investment by Imperial Capital Group and OPTrust Private Markets Group.

Winner: L Catterton.

CANADA M&A DEAL *of the YEAR*

WINNER: Rio Novo Gold merger with Aura Minerals.

Winner: Aura Minerals.

CANADA M&A DEAL *of the YEAR* • *Larger Market Segments.*

WINNER: Aurora Cannabis acquires MedReleaf.

Winner: Stikeman Elliott, LLP.

Winner Circle includes: BMO Capital Partners.

U.S.A

ESOP DEAL AWARD, *Winners*

U.S.A. ESOP DEAL *of the YEAR* • *Small Middle Market Segments.*

WINNER: Border States Electric acquires Kriz-Davis Co.

Winner: Prairie Capital Advisors as a financial advisor.

U.S.A. ESOP DEAL *of the YEAR* • *Middle Market Segments.*

WINNER: Isagenix acquisition by Isagenix Employee Stock Ownership Plans.

Winner: CSG Partners.

Winner Circle includes: Holland & Knight, LLP.

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U.S.A

CORPORATE DEAL, award winners:

U.S.A CORPORATE M&A DEAL of the YEAR • *Small Market Segments.*

WINNER: Williams Equipment & Supply acquired by Construction Supply Group.

Winner: Edgepoint as a financial advisor.

U.S.A CORPORATE M&A DEAL of the YEAR • *Middle Market Segments.*

WINNER: Silicon Labs acquires Z-Wave business of Sigma Designs.

Winners: Silicon Labs, and Pillsbury Winthrop Shaw Pittman, LLP.

Winner Circle: DLA Piper, LLP.

U.S.A CORPORATE M&A DEAL of the YEAR • *Larger Market Segments.*

WINNER: The Brink's Company acquires Dunbar Armored.

Winner: Troutman Sanders legal advisor to The Brink's Company.

Winner Circle: DLA Piper, LLP.

U.S.A

PRIVATE EQUITY DEAL, award winners:

U.S.A PRIVATE EQUITY DEAL of the YEAR • *Small Market Segments.*

WINNER: Mangrove Equity Partners and Hunter Equity Capital acquire RC Rasmussen.

Winners: Capstone Headwaters financial advisor; and Troutman Sanders as legal advisor.

U.S.A PRIVATE EQUITY DEAL of the YEAR • *Small Middle Market Segments.*

WINNER: Frazier Healthcare acquires Southside Group of Pharmacies.

Winners: Pepper Hamilton, legal and Provident Healthcare Partners as financial advisor respectively.

U.S.A PRIVATE EQUITY DEAL of the YEAR • *Middle Market Segments.*

WINNER: Morgenthaler Private Equity acquires Bettcher Industries, Inc.

Winner: Prairie Capital Advisors as an advisor to Bettcher Industries.

U.S.A PRIVATE EQUITY DEAL of the YEAR • *Larger Market Segments.*

WINNER: GTCR acquisition of EaglePicher Technologies.

Winner: GTCR.

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U.S.A

DEAL, award winners:

U.S.A M&A DEAL of the YEAR • *Small Market Segments.*

WINNER: Bertram Capital acquires Registrar.

Winner: DCS Advisory as financial advisor to the sellers.

U.S.A M&A DEAL of the YEAR • *Small Mid-Market Segments.*

WINNER: OraMetrix acquired by Dentsply Sirona.

Winner: Haynes & Boone, legal advisor to OraMetrix.

U.S.A M&A DEAL of the YEAR • *Middle Market Segments.*

WINNER: NN acquires PMG Intermediate Holding (dba Paragon Medical).

Winner: SunTrust Robinson Humphrey, financial advisor and NN Inc.

U.S.A M&A DEAL of the YEAR • *Larger Market Segments.*

WINNER: Polaris Industries acquires Boat Holdings from Vogel family and Balmoral Funds.

Winner: Polaris Industries.

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AMERICAS

INDUSTRY DEAL, award winners:

CONSUMER GOODS & SERVICES M&A DEAL *of the YEAR*

WINNER: Purple Innovation acquisition by Global Partner Acquisition Corporation.

Winner: Capstone Headwaters financial advisor to Purple Innovation.

FOOD & BEVERAGE M&A DEAL *of the YEAR*

WINNER: Tyson Foods acquisition of Tecumseh Poultry.

Winner: D.A Davidson financial advisor to Tecumseh Poultry.

ENERGY & SERVICES M&A DEAL *of the YEAR* • *Middle Market Segments.*

WINNER: Lilis Energy acquires Delaware Basin assets from OneEnergy Partners.

Winner: SunTrust Robinson Humphrey, financial advisor to Lilis Energy.

ENERGY & SERVICES M&A DEAL *of the YEAR*

WINNER: Alta Mesa and Kingfisher Midstream acquisition by Silver Run Acquisition Corporation, and subsequent merger.

Winner: Haynes & Boone as exclusive financial advisor to Alta Mesa.

INDUSTRIALS M&A DEAL *of the YEAR* • *Middle Market Segments.*

WINNER: Gryphon Investors acquires Potter Electric Signal Company from Two Rivers Associates and Dobbs Management Service.

Winner: Harris Williams & Co, financial advisor to the sellers.

INDUSTRIALS M&A DEAL *of the YEAR*

WINNER: Platinum Equity acquires Husky Injection Molding Systems

Winner: Stikeman Elliott as Canadian legal advisor to Platinum Equity.;

BANK M&A DEAL *of the YEAR*

WINNER: Community Bank merger with CVB Financial, subsidiary of Citizens Business Bank.

Winners: D.A Davidson as exclusive financial advisor to the sellers; Keefe Bruyette Woods/Stifel, and Morrison & Foerster, as advisors to CVB Financial.

FIN.TECH & DATA M&A DEAL *of the YEAR*

WINNER: Fitch Group, subsidiary of Hearst acquires Fulcrum Financial Data.

Winner: DCS Advisory as exclusive financial advisor to the Fitch Group.

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AMERICAS

INDUSTRY DEAL, award winners:

FINANCIAL SERVICES M&A DEAL *of the YEAR*

WINNER: Stone Point Capital acquires Mitchell International from KKR and Elliott Management.

Winner: Kramer Levin Naftalis & Frankel, LLP legal advisor to Stone Point Capital.

HEALTHCARE M&A DEAL *of the YEAR* • *Middle Market Segments.*

WINNER: BioMatrix SpRx, a portfolio company of ACON Investments and Triton Pacific Capital Partners acquires Elwyn Pharmacy Group.

Winners: Provident Healthcare and Pepper Hamilton, financial and legal advisor respectively.

LIFE SCIENCES M&A DEAL *of the YEAR* • *Middle Market Segments.*

WINNER: GI Partners acquires California Cryobank, and Cord Blood Registry from AMAG Pharmaceuticals; and subsequently merged the two businesses.

Winners: GI Partners, Harris Williams financial advisor to GI Partners, Morrison & Foerster, legal advisor to Cryobank and the sellers.

HEALTHCARE M&A DEAL *of the YEAR*

WINNER: Humana, TPG Capital, Welsh Carson Anderson & Stowe consortium acquires Curo Health Services from Thomas H. Lee Partners, and separately Kindred Healthcare.

Winner: Evercore as an advisor on both transactions.

LIFE SCIENCES M&A DEAL *of the YEAR*

WINNER: Celgene acquires Impact Biomedicines.

Winners: Celgene, Hogan Lovells as legal advisor to the buyer.

TECHNOLOGY & TELECOM M&A DEAL *of the YEAR* • *Middle Market Segments.*

WINNER: Tyler Technologies acquires Scorata from investor group.

Winner: Spurrier Capital Partners as financial advisor.

TECHNOLOGY & TELECOM M&A DEAL *of the YEAR*

WINNER: Cisco Systems acquires BroadSoft.

Winners: Fenwick & West, legal advisor to long-time client, Cisco.

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RELEVANT Information:-

INDEPENDENT GOVERNANCE & SELECTION *Process*

Prestige stems from the integrity of the process. Finalists and winners are judged by point-indexed scoring method based on deal criteria that includes pre-and-post execution variables; deal style/negotiation; sector complexities; regulation/jurisdictions; stakeholder/community impact; leadership; brand strength; etc. League table rankings are immaterial for winner selection.

Significantly, the process does not involve industry vendors or feedback to insure a 100% conflict-free, independent process.

AWARDS GALA WINNERS CIRCLE *Celebration*

Winners of the prestigious awards are officially honored at the networking gala and trophy presentation ceremony.

WINNER *Information*

Dealmaker Award Recipients: The recipient must personally attend the gala ceremony to accept their trophy accolade.

Outstanding Firm Award Winners: Announced from short-list of top contenders for each unique category. Only one firm is honored as a winner for category of award.

NEW: Starting this year, we will have a short write-up on the firm's that are honored as a winner at the gala ceremony. Promotional materials – logo, photos, etc., are made available to award winning firms free of any fees.

Transaction Awards: Naturally each deal consists of several advisors. Trophy is presented (1st) Corporate or private equity buyer, and nominee; (2) followed financial, legal or key deal advisors.

NOTE: If no deal team representative or advisor accepts winner trophy at the gala for the award-winning transactions, then the category is removed, and not considered a winner.

SEC RULES & DISCLAIMER

U.S. Securities and Exchange Commission 'Touting Initiative' Rules: Winners should know – (1) Upon request, GM&AN will provide relevant criteria/description for winners to proudly accept and publicize their accolades. (2) There are no fees to nominate, hence no influence on "winner" results. (3) Participation at the events, and delegate registration fees for the networking gala dinner has no effect on winner selection since participating/attending firms' have no input on how the winners are selected.

Advertising & Promotional: GM&AN vets awards info for accuracy, thereby avoiding misrepresentation, or false claims. Unverified or incomplete information leads to disqualification.

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GAIN ADVANTAGE

i - nominate ☺
upcoming awards

U.S.A

M&A ATLAS AWARDS | Middle Markets
Spring TBA, 2019 • USA.

Honors achievements singularly from the United States from small to mid-cap market segments values below \$500 million.

GLOBAL MARKETS

M&A ATLAS AWARDS

March 2019 • New York, USA.

Honors achievements singularly from the international and cross-border transactional communities from mid to large-cap segments.

WOMEN

LEADERS & DEALMAKERS

ATLAS AWARDS

May 2019 • New York, USA.

Honors achievements of exceptional women leaders and dealmakers from the corporate, private equity, VC, investors, legal, investment banking and related industries, world-wide.

TURNAROUND

ATLAS AWARDS

June 2019 • USA.

Singularly honors deals, teams and firms from the restructuring and insolvency communities.

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