

A M E R I C A S

Winners Circle, 14th Annual



January 20, 2023: Global M&A Network recognized the achievements of successful dealmakers, outstanding firms and the best-growth delivering transactions at the first-in person 14th Annual Americas M&A Atlas Awards celebrations.

“We recognized the stellar achievements of top firms, deals and dealmakers, who exemplify excellence for executing transactions. Moreover, it was great personally meet and catch-up with so many executives! We value their participation and wish them continued success the year ahead.”
Shanta Kumari, CEO and Global Group Editor, Global M&A Network.

Emilio Amendola, Co-President, Co-Founder of A&G Realty Partners received the sole “Growth Leader” accolade, **George Ackert**, Senior Managing Director, Evercore, is recipient of the “Americas M&A Investment Banker” top honors, Loren Schlachet, Managing Partner at The Riverside Company was awarded the “Private Equity Dealmaker”, and Robert Koven, Managing Director at Leonis Partners, won the “M&A Leadership Award” in the boutique category.

L Catterton won the “Americas Growth Equity Firm” award for investments in the North and Latin American markets; The Riverside Company won the “Americas Private Equity Firm”, PC Capital the “Mexico Private Equity Firm”, and Blackford Capital as the winner of “USA Private Equity Firm” in the small-mid market segments.

Audax Private Debt, Churchill Asset Management, Monroe Capital and Victory Park Capital were winners in the distinct categories of lender awards. CohnReznick won the Transactions Advisory Firm and Cherry Bekaert received the “Due Diligence & Valuations” honors.

“Outstanding M&A Firm” award winners in the unique Americas, regional, specialty, markets were – Stifel, Benchmark International, Harris Williams, Bradesco BBI, Canaccord Genuity, Generational Equity, BDA Partners, Provident Healthcare, Vaquero, Greenberg Traurig, Holland & Knight, Fenwick & West, and Troutman Pepper.

about:

World’s most prestigious, the independently governed M&A Atlas Awards exclusively honors excellence in the categories of deals, teams, and outstanding firms. Winners are officially announced and honored during the gala celebrations and winner trophy-presentation ceremony.

host:

Global M&A Network is a diversified digital media and conference connecting company. The company produces the world’s most prestigious - Turnaround Atlas Awards, Women Leaders & Dealmaker Awards, and the M&A Atlas branded awards programs worldwide - from New York, Chicago, San Francisco, Hong Kong, Shanghai, Mumbai, to London.

ENQUIRIES + Logo’s, quotes, and to order additional trophies for colleagues + clients, contact:
Raj Kashyap (USA) ☎ 914.886.3085 ✉ raj@globalmanetwork.com

AMERICAS

Winners Circle, 14th Annual



LEADERS & DEALMAKERS

AWARDS *Recipients of the Year*

about the award: Dealmaker awards are presented to seasoned professionals for successfully executing growth transactions, expertise, influence and, must have advised in a deal of the year winning transaction.

EMILIO AMENDOLA

Co-President and Co-Founder
A&G Realty Partners

Recipient Of: GROWTH LEADERSHIP AWARD

GEORGE ACKERT

Senior Managing Director, Co-Head of Financial Sponsor Group
Evercore

Recipient Of: M&A INVESTMENT BANKER *of the Year*

LOREN SCHLACHET

Managing Partner, Co-founder, Head of Riverside Micro-Cap Fund
The Riverside Company

Recipient Of: PRIVATE EQUITY DEALMAKER *of the Year*

ROBERT KOVEN

Co-founder and Managing Director
Leonis Partners

Recipient Of: BOUTIQUE M&A LEADERSHIP AWARD *of the Year*

OUTSTANDING • *middle markets*
FIRM, *award winners:*

AMERICAS
PRIVATE CREDIT FIRM *of the Year*
WINNER: Audax Private Debt

AMERICAS
LENDER *of the Year* • *mid-market*
WINNER: Churchill Asset Management

AMERICAS
LENDER *of the Year* • *small mid-market*
WINNER: Monroe Capital

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OUTSTANDING • *middle markets*
PRIVATE EQUITY FIRM, *award winners:*

AMERICAS
PRIVATE EQUITY FIRM *of the Year*
WINNER: The Riverside Company

AMERICAS
GROWTH EQUITY FIRM *of the Year*
WINNER: L Catterton

MEXICO
PRIVATE EQUITY FIRM *of the Year*
WINNER: PC Capital

USA
PRIVATE EQUITY FIRM *of the Year* • *small mid-market*
WINNER: Blackford Capital

USA
LENDER *of the Year*
WINNER: Victory Park Capital

Firm Performance Standards: (1) Notable middle-market transactions – acquisitions, portfolio add-on, and exit sale, closed in the stated timeframe; (2) Team expertise and leadership, demonstrable record of investments and exits transactions.

OUTSTANDING M&A • *middle markets*
LAW FIRM, *award winners:*

AMERICAS
LAW FIRM *of the Year*
WINNER: Greenberg Traurig, LLP

USA
LAW FIRM *of the Year*
WINNER: Holland & Knight LLP

HEALTHCARE
LAW FIRM *of the Year*
WINNER: Troutman Pepper Hamilton Sanders LLP

TECHNOLOGY
LAW FIRM *of the Year*
WINNER: Fenwick & West, LLP

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OUTSTANDING M&A • middle markets
INVESTMENT BANK & SERVICES, award winners:

AMERICAS
INVESTMENT BANK *of the Year*
WINNER: Stifel Financial

AMERICAS • *small mid-market*
INVESTMENT BANK *of the Year*
WINNER: Benchmark International

AMERICAS PRIVATE EQUITY
INVESTMENT BANK *of the Year*
WINNER: Harris Williams & Co

BRAZIL
INVESTMENT BANK *of the Year*
WINNER: Banco Bradesco BBI

CANADA
INVESTMENT BANK *of the Year*
WINNER: Canaccord Genuity

USA
INVESTMENT BANK *of the Year*
WINNER: Generational Equity

Boutique Categories:

CROSS BORDER INVESTMENT BANK *of the Year*
WINNER: BDA Partners

HEALTHCARE
INVESTMENT BANK *of the Year*
WINNER: Provident Healthcare Partners

TECHNOLOGY
INVESTMENT BANK *of the Year*
WINNER: Vaquero Capital

DUE DILIGENCE & VALUATIONS ADVISOR *of the Year*
WINNER: Cherry Bekaert LLP

TRANSACTIONS ADVISOR *of the Year*
WINNER: CohnReznick LLP

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AMERICAS

DEAL AWARDS winners:

DEAL of the YEAR • *small market*

WINNER: LifeSpeak acquires Wellbeats.

Deal Team Winner: LifeSpeak, and Pillsbury Winthrop Shaw Pittman LLP served as counsel to LifeSpeak.

DEAL of the YEAR • *small mid-market*

WINNER: Wilnat, Inc. ("KGM") sale to Compass Group Equity Partners.

Deal Team Winners: Wilnat owners - Tim and Nancy Wood of KGM, and their advisor - Benchmark International.

DEAL of the YEAR • *lower mid-market*

WINNER: Shur-Co sale to Behrman Capital.

Deal Team Winner: CIBC Cleary Gull advisor to Shur-Co.

DEAL of the YEAR • *middle-market*

WINNER: Capstone Partners acquisition by Huntington Bancshares.

Deal Team Winner: Capstone Partners.

Winner circle acknowledgment: Keefe, Bruyette & Woods, A Stifel Company, advised Capstone Partners.

DEAL of the YEAR • *large*

WINNER: Canadian Pacific Railway acquires Kansas City Southern.

Deal Team Winner: Evercore as financial advisor to the board of Canadian Pacific Railway.

LATIN AMERICA

DEAL AWARDS winners:

DEAL of the YEAR

WINNER: QuintoAndar Servicios acquires Navent Group from Riverwood Capital.

Deal Team Winner: Greenberg Traurig, LLP served as legal counsel to the sellers.

DEAL of the YEAR • *large*

WINNER: Eve Holding merger with Zanite Acquisition Corp.

Deal Team Winner: Bradesco BBI served as financial advisor to Eve.

Kindly note, it is the "deal" that wins!

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CROSS-BORDER

DEAL AWARDS winners:

CROSS BORDER DEAL of the YEAR • *small markets*

WINNER: Wildmoka acquisition by Backlight, a portfolio company of PSG.

Deal Team Winner: Drake Star Partners advisors to the sellers.

CROSS BORDER DEAL of the YEAR • *small mid-markets*

WINNER: Shimano sale of PEARL iZUMi USA to United Sports Brands, company of Bregal Partners.

Deal Team Winner: BDA Partners sole advisor on the sale.

CROSS BORDER DEAL of the YEAR • *lower mid-markets*

WINNER: Cibes Lift Group acquires Bella Elevator.

Deal Team Winner: CIBC Cleary Gull exclusively advised Cibes Lift.

CROSS BORDER DEAL of the YEAR • *middle-markets*

WINNER: The Crème Shop sale to LG Household & Health Care (“LG H&H”).

Deal Team Winner: Palm Tree LLC served as an advisor on the sale of The Crème Shop.

CROSS BORDER DEAL of the YEAR • *large*

WINNER: Vonage Holdings acquired by Ericsson.

Deal Team Winner: Vonage Holdings.

PRIVATE EQUITY

DEAL AWARDS winners:

PRIVATE EQUITY DEAL of the YEAR • *middle-markets*

WINNER: Corsair acquires Aurora Payments.

Deal Team Winner: Leonis Partners advised Aurora Payments.

CROSS BORDER DEAL of the YEAR • *large*

WINNER: The Riverside Company sale of Lexipol to GTCR.

Deal Team Winners: The Riverside Company and Vaquero Capital as sell-side advisor.

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GROWTH EQUITY

DEAL AWARDS winners:

GROWTH EQUITY DEAL of the YEAR • *small markets*

WINNER: L Catterton invests in Ben & Frank.

Deal Team Winner: L Catterton.

GROWTH EQUITY DEAL of the YEAR • *lower mid-markets*

WINNER: Genesee Scientific receives investment from LLR Partners.

Deal Team Winner: Capstone Partners advised Genesee Scientific.

GROWTH EQUITY DEAL of the YEAR • *middle markets*

WINNER: Critical Start strategic investment by Vista Equity Partners.

Deal Team Winner: DC Advisory advised Critical Start.

AMERICAS CORPORATE

DEAL AWARDS winners:

CORPORATE DEAL of the YEAR • *large*

WINNER: Trulieve Cannabis acquires Harvest Health & Recreation.

Deal Team Winners: Canaccord Genuity acted as exclusive financial advisor to Trulieve, and Troutman Pepper Hamilton Sanders LLP acted as the US counsel to Harvest Health.

MIDDLE MARKETS segments:

CORPORATE DEAL of the YEAR • *large mid markets*

WINNER: Celsius Holdings strategic partnership and investment by PepsiCo.

Deal Team Winners: Holland & Knight LLP served as legal, and Stifel Financial as financial advisor to Celsius.

CORPORATE DEAL of the YEAR • *middle markets*

WINNER: Xometry acquires of Thomas (Thomasnet.com®).

Deal Team Winner: DC Advisory served as exclusive advisor to Thomas.

CORPORATE DEAL of the YEAR • *small markets*

WINNER: Brunswick Corporation, subsidiary Advanced Systems Group acquires RELiON Battery.

Deal Team Winner: Generational Equity advisor to RELiON Battery.

Kindly note, it is the “deal” that wins!

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AMERICAS

DISTRESSED M&A

DEAL AWARDS winners:

DISTRESSED DEAL of the YEAR • *small market*

WINNER: NITROcrete sale of assets to an affiliate of Cryogenic Industrial Solutions.

Deal Team Winners: SSG Advisors acted as the investment banker to NITROcrete on the sale, Province served as financial advisor to the unsecured creditors committee.

DISTRESSED DEAL of the YEAR • *lower mid-market*

WINNER: Aztec Events & Tents and Shaffer Sports (Aztec/Shaffer) restructuring and sale to Arena Events, Summit Investment Management and affiliates of American General Life Insurance Company.

Deal Team Winners: Carl Marks Advisors advised the sellers, and Greenberg Traurig LLP acted as the legal advisor to the unsecured creditors committee.

DISTRESSED DEAL of the YEAR • *Middle Market*

WINNER: Pareteum Corporation sale of assets to Circles MVNE and Channel Venture Group.

Deal Team Winners: King & Spalding LLP and Togut, Segal & Segal LLP served as legal counsels, and FTI Capital Advisors as investment banker to the debtors, Pareteum.

DISTRESSED DEAL of the YEAR • *Large*

WINNER: Eagle Hospitality Trust sale of 14 assets to various entities including Monarch Alternative Capital.

Deal Team Winners: Monarch Alternative Capital, FTI Consulting advisor to the debtors, & Province as financial advisor to the creditors group.

U.S.A

DEAL AWARDS winners:

U.S.A.

SPAC DEAL of the YEAR

WINNER: Khosla Ventures Acquisition Co. II merger with Nextdoor.

Deal Team Winners: Fenwick & West LLP acted as the legal, and Evercore as the financial advisor to Nextdoor.

U.S.A.

GROWTH EQUITY DEAL of the YEAR

WINNER: L Catterton growth investment in Alliance Animal Health.

Deal Team Winner: L Catterton.

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U.S.A

DEAL AWARDS, winners:

DEAL of the YEAR • large

WINNER: Neenah merger with Schweitzer-Mauduit International (Mativ).

Deal Team Winners: Mativ, Bryan Cave Leighton Paisner LLP legal advisor to Neenah, King & Spalding LLP as counsel to Schweitzer-Mauduit International.

DEAL of the YEAR • large mid markets

WINNER: VSP® Vision Care acquired iCare Health Solutions from Pine Tree Equity Partners.

Deal Team Winner: Holland & Knight, LLP as counsel to Pine Tree Equity Partners.

DEAL of the YEAR • middle markets

WINNER: WE Transport sale to Beacon Mobility, a portfolio company of Audax Private Equity.

Deal Team Winner: Carl Marks Securities as sell-side advisor.

DEAL of the YEAR • lower mid markets

WINNER: Aqua-Leisure Recreation, portfolio company of Blackford Capital acquires Airhead Sports.

Deal Team Winner: Blackford Capital.

DEAL of the YEAR • small markets

WINNER: FCMC sale to YOUNG & Associates, a portfolio company of CIVC Partners.

Deal Team Winner: Hyde Park Capital Advisors as exclusive sell-side advisor to FCMC.

U.S.A PRIVATE EQUITY

DEAL AWARDS winners:

PRIVATE EQUITY DEAL of the YEAR • middle markets

WINNER: Blue Point Capital sale of Kendall Vegetation Services to Sterling Investment Partners.

Deal Team Winner: Blue Point Capital Partners.

PRIVATE EQUITY DEAL of the YEAR • lower middle markets

WINNER: Gladstone Investment Corporation acquires Dema Plumbing and merger with Mai Mechanical.

Deal Team Winner: GLC Advisors & Co served as exclusive financial advisor to Dema Plumbing.

PRIVATE EQUITY DEAL of the YEAR • small markets

WINNER: McNally Capital acquires The Smith & Oby Company.

Deal Team Winners: McNally Capital, MelCap Partners as the sole financial advisor to Smith & Oby, CohnReznick as transaction advisor.

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AMERICAS

Winners Circle, 14th Annual



AMERICAS INDUSTRY

DEAL AWARDS winners:

CONSUMER DEAL *of the YEAR*

WINNER: Manitobah Mukluks sale to Endeavour Capital.

Deal Team Winner: Canaccord Genuity advised Blue Moose Clothing Company o/a Manitobah Mukluks.

EDUCATION DEAL *of the YEAR*

WINNER: Blueprint Education, a portfolio company of New Harbor Capital acquisition of Rosh Review.

Deal Team Winners: Reed Smith LLP as legal counsel to the buyers, Capstone Partners advisor on the sale.

FINANCIAL SERVICES DEAL *of the YEAR*

WINNER: Stifel Financial acquires Vining Sparks.

Deal Team Winners: Stifel Financial, Bryan Cave Leighton Paisner LLP legal advisor to Stifel.

FIN TECH DEAL *of the YEAR*

WINNER: Stax Payments acquires CardX.

Deal Team Winner: Leonis Partners as the sell-side financial advisor.

ENERGY SERVICES DEAL *of the YEAR*

WINNER: Private Capital Raise of Oil & Gas Equipment Manufacturer.

Deal Team Winner: Chiron Financial exclusive advisor to Oil & Gas Equipment Manufacturer.

INDUSTRIALS DEAL *of the YEAR*

WINNER: Industrial Growth Partners recapitalized The Prince & Izant Company.

Deal Team Winner: EdgePoint Capital as exclusive financial advisor to Prince & Izant.

LOGISTICS DEAL *of the YEAR*

WINNER: XCaliber Container sale to LongWater Opportunities.

Deal Team Winner: Benchmark International served as the sell-side advisor.

UTILITIES DEAL *of the YEAR*

WINNER: United Flow Technologies, portfolio company of H.I.G Capital acquires Tesco Controls.

Deal Team Winner: Generational Equity advisor to the seller, Tesco Controls.

Winner Circle acknowledgement: King & Spalding, LLP.

PHARMA & SERVICES DEAL *of the YEAR*

WINNER: Collegium Pharmaceutical acquires BioDelivery Sciences International.

Deal Team Winner: Troutman Pepper Hamilton Sanders LLP counsel to Collegium.

HEALTH CARE DEAL *of the YEAR*

WINNER: Solaris Health, portfolio company of Lee Equity, acquires Advanced Urology Institute.

Deal Team Winner: Provident Healthcare Partners sole advisor to Advanced Urology Institute.

ENQUIRIES +

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AMERICAS INDUSTRY

DEAL AWARDS *winners:*

HEALTH CARE DEAL *of the YEAR* • *small markets*

WINNER: Trinity Hunt Partners investment in SpineOne.

Deal Team Winner: GLC Advisors & Co advisor to the seller, Tesco Controls.

TECH, IT & SERVICES DEAL *of the YEAR*

WINNER: NTT DATA acquires Postlight.

Deal Team Winner: Pillsbury Winthrop Shaw Pittman LLP legal counsel to its long-time client, NTT.

MEDIA DEAL *of the YEAR*

WINNER: AmatoMartin Partners acquires Clipper Magazine from Vericast.

Deal Team Winner: Cherry Bekaert as transaction advisor.

REMINDER:



Enter Your Nominations for:

U.S.A. TOP WOMEN LEADER & DEALMAKERS

5th Annual Networking Ceremony

April 25, 2023 • Washington DC

Singularly honoring A-List of most talented, respected, and brilliant women dealmakers from private equity, venture capital, investment banks, legal, and restructuring transactional communities.

Champion Categories:

SHE *for SHE award*

HE *for SHE award*

Diversity & Inclusion *award*

i-Nominate Deadline: February 21, 2023.

There are no fees to submit nominations. Contact us for info.

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